

Palo Alto City Council Meeting March 27, 2023









Our mission is to provide animals with loving care and lasting homes, to partner with communities striving to do the same, and to advance our no-kill legacy

Values

Respect and Compassion Leadership Community Partnership Integrity

Pets In Need is invested in the animals, people, and families of Palo Alto, Los Altos, and Los Altos Hills



Leadership for Partnership

- New leadership focused on community service
- Uncompromising quality of care and services
- Philosophy of Equity and Access to Care
- Education and outreach no-cost services



Fiscal Responsibility

Comparable Analysis

- Performed a comparable analysis with Peninsula Humane Society's fees to the municipalities they serve
- Broke fees down on a per capita basis, to analyze what PHS charges for its 600K residents
- Compared what Pets In Need is requesting for the approximately 100K residents it serves
- New proposed management fee of \$1.37M is aligned with what PHS charges its municipalities for their current contract going from 2022-2026.



Fiscal Responsibility

Budget

- Our detailed budget is based on <u>current actual costs</u> and <u>revenues</u>
- Reflects the realities of recruitment and retention of workers in this geographic area, with highly specialized veterinary skills, in 2023.
- Reflects increased operating costs due to inflation in direct expenses such as animal food, medicine, and veterinary supplies; and indirect expenses such as utilities, insurance, etc.



Fiscal Responsibility

Budget

What financial investment is required to deliver high quality care and service?

- We believe, and our budget reflects, that this requires 12.3 FTE (full-time equivalent) staff, in veterinary medicine, animal care, adoptions, fostering, and community programs/outreach.
- We are highly confident that this level of staffing is required to be safe and successful fulfilling our duty of care.



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023 YTD	14-18 Average	19-22 Averag
										1/1/23-3/15/23		
Impounds (In-Jurisdiction Only)												
Dogs	217	245	203	163	167	182	111	170	202	50		
Cats	246	249	155	175	154	243	140	160	370	28		
Rabbits/Guinea Pigs/Smalls	52	44	45	26	26	37	42	45	99	15		
Subtotal	515	538	403	364	347	462	293	375	671	93	433.4	450.25
Total Adoptions	276	240	226	229	187	634	920	698	580	72	231.6	708
Total Return to Owners (RTOs)	138	179	168	142	146	139	112	148	190	33	154.6	147.25
Euthanasias												
Dogs	16	13	5	7	2	9	2	4	5	2		
Cats	77	58	32	31	17	35	10	13	19	2		
Rabbits/Guinea Pigs/Smalls	4	1	1	0	1	2	0	1	1	1		
Total Euthanasias	97	72	38	38	20	46	12	18	25	5	53	25.25
Public Clinics												
Vaccination						1079	0	0	1417	448		
Microchip						85	0	0	480	48		
Spay/Neuter						0	0	0	413	191		
Total						1164	0	0	2310	687		
Live Release Rates	90%	91%	94%	93%	96%	95%	99%	98%	98%	98%	93%	98%
=(Total impounds - euthanasias)/Total Impou	ınds											

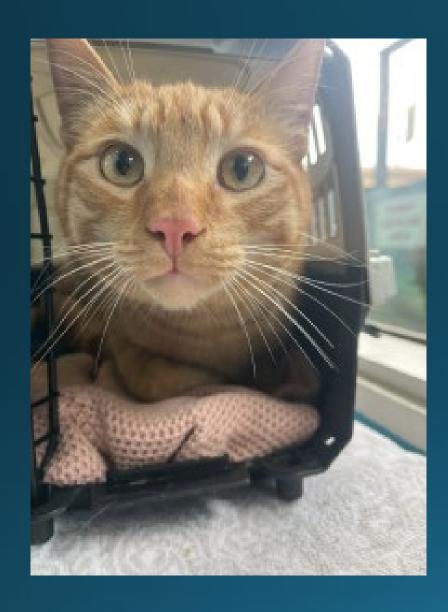




TNR has been shown to be the most effective way to reduce/eliminate feral cat populations. More than twenty years of active TNR programs across the country, provide us with substantial research that demonstrates TNR's effectiveness.

We realize that this is a complex issue with many facets to consider. We look forward to working together with you to develop an empirically-validated, science-based approach that is humane and mutually beneficial for all those affected.

Please refer to your packet of materials for research and information about TNR, for further discussion.



Testimonials

Bella

Adopted this beautiful senior, Bella. I was so impressed. The facilities were clean. I'm surprised at how much care they give -- they felt she needed a teeth cleaning, so they scheduled and paid for one even though we adopted her before the cleaning. Great place to adopt a dog!

Simba

I've had amazing experiences with Pets In Need! Most recently I adopted a very sweet kitty with the help of the staff who immediately responded to my inquiry, and thoroughly answered all my many questions and concerns! A year ago, I also fostered a kitten from their foster program and was impressed at how professional, knowledgeable, and attentive the staff was. I am truly appreciative of Pets In Need and can only say great things about my experiences.

Teaching Respect, Sharing the Love







Happy Pets In Need Families





Chunky Monkey

Gumbo and Roux