



Palo Alto City Council Meeting
March 27, 2023



Mission

Our mission is to provide animals with loving care and lasting homes, to partner with communities striving to do the same, and to advance our no-kill legacy

Values

Respect and Compassion

Leadership

Community Partnership

Integrity

Pets In Need is
invested in the
animals, people,
and families of
Palo Alto, Los
Altos, and Los
Altos Hills



Leadership for Partnership

- New leadership focused on community service
- Uncompromising quality of care and services
- Philosophy of Equity and Access to Care
- Education and outreach no-cost services



Fiscal Responsibility

Comparable Analysis

- Performed a comparable analysis with Peninsula Humane Society's fees to the municipalities they serve
- Broke fees down on a per capita basis, to analyze what PHS charges for its 600K residents
- Compared what Pets In Need is requesting for the approximately 100K residents it serves
- New proposed management fee of \$1.37M is aligned with what PHS charges its municipalities for their current contract going from 2022-2026.



Fiscal Responsibility

Budget

- Our detailed budget is based on current actual costs and revenues
- Reflects the realities of recruitment and retention of workers in this geographic area, with highly specialized veterinary skills, in 2023.
- Reflects increased operating costs due to inflation in direct expenses such as animal food, medicine, and veterinary supplies; and indirect expenses such as utilities, insurance, etc.



Fiscal Responsibility

Budget

What financial investment is required to deliver high quality care and service?

- We believe, and our budget reflects, that this requires 12.3 FTE (full-time equivalent) staff, in veterinary medicine, animal care, adoptions, fostering, and community programs/outreach.
- We are highly confident that this level of staffing is required to be safe and successful fulfilling our duty of care.



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Trap, Neuter, and Release (TNR)

TNR has been shown to be the most effective way to reduce/eliminate feral cat populations. More than twenty years of active TNR programs across the country, provide us with substantial research that demonstrates TNR's effectiveness.

We realize that this is a complex issue with many facets to consider. We look forward to working together with you to develop an empirically-validated, science-based approach that is humane and mutually beneficial for all those affected.

Please refer to your packet of materials for research and information about TNR, for further discussion.



Testimonials

Bella

Adopted this beautiful senior, Bella. I was so impressed. The facilities were clean. I'm surprised at how much care they give -- they felt she needed a teeth cleaning, so they scheduled and paid for one even though we adopted her before the cleaning. Great place to adopt a dog!

Simba

I've had amazing experiences with Pets In Need! Most recently I adopted a very sweet kitty with the help of the staff who immediately responded to my inquiry, and thoroughly answered all my many questions and concerns! A year ago, I also fostered a kitten from their foster program and was impressed at how professional, knowledgeable, and attentive the staff was. I am truly appreciative of Pets In Need and can only say great things about my experiences.

Teaching Respect, Sharing the Love



Happy Pets In Need Families



Chunky Monkey



Gumbo and Roux